

Walton Street
Aylesbury
Buckinghamshire
England
HP21 7QW

Website: www.equitable.co.uk

Dear Policyholder

Transfer of with-profits annuity policies to Prudential

In March 2007 Equitable Life entered into an agreement to allow all Equitable Life's with-profits annuity policies (representing about 20% of the with-profits fund) to transfer to The Prudential Assurance Company Limited (Prudential). **Your policy(ies) is(are) NOT included in the proposed transfer.**

Subject to members' approval and the sanction of the High Court, the transfer is expected to happen at 31 December 2007.

The transfer is being proposed because of the benefits it can bring to the Society's with-profits policyholders. According to our records you have no with-profits investments with Equitable Life and so the proposed transfer has no material impact on your policies. **You do not need to take any action in relation to the transfer.**

Further information

Further information is included in the enclosed booklet 'Policyholder Circular' which has been mailed to policyholders and is also available on the Society's website. The terms of the agreement have been studied by the Society's Actuarial Function Holder and With-Profits Actuary and, separately, by an Independent Expert (whose appointment was approved by the Financial Services Authority). The booklet includes a summary of their reports and you can also read the full reports free of charge on the Society's website www.equitable.co.uk or by contacting us on the number given below.

Any person who believes that he or she would be adversely affected by the transfer is entitled to be heard (in person or by legal representative) at the Court hearing. The Court hearing will take place on 28 November 2007 at the Royal Courts of Justice, Strand, London WC2A 2LL. If you intend to appear in Court, or if you disagree with the transfer but do not intend to appear in Court, you are requested to give not less than two clear days' prior notice of your intention or disagreement with your reasons to the solicitors acting for Equitable Life - Lovells, Atlantic House, Holborn Viaduct, London EC1A 2FG, please quote reference D5CRH. If the Court gives its approval at the hearing, there will be no further opportunity for you to raise objections to the transfer.

Other people or businesses may have an interest in your Equitable Life policies (for example, joint holders, assignees, co-trustees, and trustees in sequestration and bankruptcy and beneficiaries of group schemes). If you think someone has such an interest, please draw this letter and its enclosures to their attention.

If you require advice on the transfer, it is recommended that you seek independent advice (at your own expense).

If you have any questions about the proposed transfer of with-profits annuity policies to Prudential, please call us on 0800 408 0097 (or 00 800 1020 1040 if calling from overseas). If you have a normal service enquiry, please use our normal customer service number.

Yours sincerely

A handwritten signature in black ink that reads "Vanni Treves". The signature is written in a cursive style with a large, stylized 'V' and 'T'.

Vanni Treves
Chairman

Encl:
Policyholder Circular