

Managed**Investment Objective**

To maximise the overall return from investments covering the UK and overseas equities, gilt-edged and fixed interest stock and property

Invests into	Scottish Widows UK All Share Tracker Aberdeen Enhanced Index, Bond, Cash and Property Funds
Level of Risk	Medium
Annual Charge	0.75%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	24.7%	51.7%
Sector	24.2%	45.2%
Quartile Ranking	3rd	1st

Pelican (UK Equity)**Investment Objective**

To achieve long-term capital growth by investing mainly in UK companies

Invests into	Aberdeen UK Equity Enhanced Index Fund
Level of Risk	Medium
Annual Charge	0.75%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	30.5%	59.1%
Sector	26.1%	54.3%
Quartile Ranking	1st	2nd

Far Eastern**Investment Objective**

To achieve long-term capital growth by investing mainly in Far Eastern companies (excluding Japanese)

Invests into	Aberdeen UK Asia Pacific Equity Enhanced Index Fund
Level of Risk	Medium to High
Annual Charge	0.75%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	46.2%	59.0%
Sector	42.4%	53.3%
Quartile Ranking	2nd	2nd

International**Investment Objective**

To achieve capital growth in the long-term by investing in a diversified global portfolio of companies

Invests into	Aberdeen World Equity Enhanced Index Fund
Level of Risk	Medium to High
Annual Charge	0.75%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	39.5%	84.6%
Sector	38.7%	74.5%
Quartile Ranking	2nd	2nd

Fund of Investment Trusts**Investment Objective**

To achieve capital growth in the long-term by investing mainly in investment trust companies

Invests into	Halifax Fund of Investment Trusts Fund
Level of Risk	Medium to High
Annual Charge	0.75%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	43.1%	82.7%
Sector	38.7%	74.5%
Quartile Ranking	2nd	2nd

Level of Risk

Low	Capital security is a priority, limited growth
Low to Medium	Some capital security alongside the possibility of long-term investment growth
Medium	Long-term growth is the priority, based on a wider spread of investment sectors
Medium to High	A narrower investment sector and the funds can go up and down by greater amounts
High	Potential for high long-term growth but also the highest risk of capital loss

Unit prices on all funds can go down as well as up.

Our website www.equitable.co.uk provides useful information on risk levels, fund sector, fund fact sheets and a guide to our funds.

UK All Share Tracker

Investment Objective

To match as closely as possible, subject to the effect of charges, the capital performance and net income yield of the FTSE All Share index

Invests into	Aberdeen UK All Share Tracker
Level of Risk	Medium
Annual Charge	0.50%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	29.6%	55.0%
Sector	26.1%	54.3%
Quartile Ranking	2nd	2nd

European

Investment Objective

To achieve capital growth in the long-term by investing mainly in European companies excluding the UK

Invests into	Aberdeen European Equity Enhanced Index Fund
Level of Risk	Medium to High
Annual Charge	0.75%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	41.6%	79.5%
Sector	42.1%	73.2%
Quartile Ranking	2nd	2nd

Money

Investment Objective

To invest in short term deposit instruments and preserve capital

Invests into	Aberdeen Liquidity Sterling Fund
Level of Risk	Low
Annual Charge	0.50%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	-0.3%	-0.6%
Sector	-0.7%	-1.0%
Quartile Ranking	2nd	3rd

North American

Investment Objective

To achieve capital growth in the long-term by investing mainly in North American companies

Invests into	Aberdeen North America Equity Enhanced Index
Level of Risk	Medium to High
Annual Charge	0.75%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	43.5%	117.3%
Sector	41.8%	104.5%
Quartile Ranking	2nd	1st

Gilt and Fixed Interest

Investment Objective

To produce a high level of income with the possibility of capital growth if, for example, interest rates fall, by active investment in gilt-edged and other fixed interest investments, including money on deposit

Invests into	Aberdeen Sterling Government Bond Fund
Level of Risk	Low to Medium
Annual Charge	0.50%

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	8.2%	14.4%
Sector	7.3%	12.1%
Quartile Ranking	1st ^t	1st

Property

Investment Objective

To provide investors with a combination of income and growth of capital consistent with a diversified commercial property portfolio. The fund will generally invest in UK commercial property (see notes)

Invests into	Aberdeen UK Property Fund
Level of Risk	Medium to High
Annual Charge	1%**

Cumulative Performance to 31 December 2017

	Over 3 Years	Over 5 Years
Fund	8.3%	29.5%
Sector	14.6%	36.8%
Quartile Ranking	3rd	3rd

**additional costs of managing the properties and valuation fees means the total expenses including charges is currently 1.29%